



Fidus Investment Corporation Announces Second Quarter 2020 Financial Results

August 6, 2020

Regular Quarterly Dividend of \$0.30 Per Share Declared for Third Quarter 2020

EVANSTON, Ill., Aug. 06, 2020 (GLOBE NEWSWIRE) -- Fidus Investment Corporation (NASDAQ:FDUS) ("Fidus" or the "Company"), a provider of customized debt and equity financing solutions, primarily to lower middle-market companies based in the United States, today announced its financial results for the second quarter ended June 30, 2020.

Second Quarter 2020 Financial Highlights

- Total investment income of \$20.4 million
- Net investment income of \$9.3 million, or \$0.38 per share
- Adjusted net investment income of \$9.0 million, or \$0.37 per share⁽¹⁾
- Net increase in net assets resulting from operations of \$8.0 million, or \$0.33 per share
- Invested \$16.9 million in debt and equity securities, including two new portfolio companies
- Received proceeds from repayments and realizations of \$2.5 million, recognizing \$0.2 million in net realized gains
- Paid regular quarterly dividend of \$0.30 per share on June 26, 2020
- Net asset value (NAV) of \$376.2 million, or \$15.39 per share, as of June 30, 2020
- Estimated spillover income (or taxable income in excess of distributions) as of June 30, 2020 of \$27.4 million, or \$1.12 per share

Management Commentary

"Our second quarter performance reflects the strength of our strategy of selectively investing in lower middle market businesses that possess resilient business models and generate excess cash for debt service. Despite ongoing business disruptions and uncertainties associated with the COVID-19 pandemic, our portfolio generated adjusted net investment income of \$0.37 with many investments performing materially better than we had expected last quarter, and we were able to remove two of them from non-accrual status," said Edward Ross, Chairman and CEO of Fidus Investment Corporation. "Overall, the fair value of the portfolio has stabilized after an approximately 5.7% write-down last quarter and we ended the quarter with NAV per share of \$15.39. During this period of challenging economic conditions, we will continue to manage our business conservatively focused on maintaining liquidity and on long-term capital preservation."

Supplemental information regarding adjusted net investment income:

On a supplemental basis, we provide information relating to adjusted net investment income, which is a non-GAAP measure. This measure is provided in addition to, but not as a substitute for, net investment income. Adjusted net investment income represents net investment income excluding any capital gains incentive fee expense or (reversal) attributable to realized and unrealized gains and losses. The management agreement with our advisor provides that a capital gains incentive fee is determined and paid annually with respect to cumulative realized capital gains (but not unrealized capital gains) to the extent such realized capital gains exceed realized and unrealized losses. In addition, we accrue, but do not pay, a capital gains incentive fee in connection with any unrealized capital appreciation, as appropriate. As such, we believe that adjusted net investment income is a useful indicator of operations exclusive of any capital gains incentive fee expense or (reversal) attributable to realized and unrealized gains and losses. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. Reconciliations of net investment income to adjusted net investment income are set forth in Schedule 1.

Second Quarter 2020 Financial Results

The following table provides a summary of our operating results for the three months ended June 30, 2020 as compared to the same period in 2019 (dollars in thousands, except per share data):

| | Three Months Ended | | | | | |
|---|--------------------|-----------|-----------|----------|--------|---|
| | June 30, | | \$ Change | % Change | | |
| | 2020 | 2019 | | | | |
| Interest income | \$ 18,839 | \$ 13,847 | \$ 4,992 | | 36.1 | % |
| Payment-in-kind interest income | 1,181 | 2,955 | (1,774) |) | (60.0) | % |
| Dividend income | 18 | 631 | (613) |) | (97.1) | % |
| Fee income | 241 | 601 | (360) |) | (59.9) | % |
| Interest on idle funds and other income | 154 | 34 | 120 | | 352.9 | % |
| Total investment income | \$ 20,433 | \$ 18,068 | \$ 2,365 | | 13.1 | % |
| Net investment income | \$ 9,291 | \$ 9,643 | \$ (352) |) | (3.7) | % |
| Net investment income per share | \$ 0.38 | \$ 0.39 | \$ (0.01) |) | (2.6) | % |

| | | | | | |
|---|----------|----------|----------|-------|---|
| Adjusted net investment income ⁽¹⁾ | \$ 9,028 | \$ 8,354 | \$ 674 | 8.1 | % |
| Adjusted net investment income per share ⁽¹⁾ | \$ 0.37 | \$ 0.34 | \$ 0.03 | 8.8 | % |
| Net increase (decrease) in net assets resulting from operations | \$ 7,973 | \$ 3,202 | \$ 4,771 | 149.0 | % |
| Net increase (decrease) in net assets resulting from operations per share | \$ 0.33 | \$ 0.13 | \$ 0.20 | 153.8 | % |

The \$2.4 million increase in total investment income for the three months ended June 30, 2020 as compared to the same period in 2019 was primarily attributable to (i) a \$3.2 million increase in total interest income (which includes a \$1.8 million decrease in payment-in-kind interest income) resulting from higher average debt investment balances outstanding, (ii) a \$(0.4) million decrease in fee income resulting from a decrease in structuring fees due to a comparative decrease in new investments, a decrease in prepayment fee income, partially offset by an increase in amendment fees, and (iii) a \$(0.6) million decrease in dividend income.

For the three months ended June 30, 2020, total expenses, including the incentive fee waiver and income tax provision, were \$11.1 million, an increase of \$2.7 million, or 32.2%, from the \$8.4 million of total expenses, including the incentive fee waiver and income tax provision, for the three months ended June 30, 2019. The increase was primarily attributable to (i) a \$1.0 million increase in capital gains incentive fee accrued, (ii) a \$0.8 million increase in interest and financing expenses due to an increase in average borrowings outstanding (iii) a \$0.4 increase in income incentive fee net of a one-time incentive fee waiver, (iv) a \$0.2 million increase in the base management fee due to higher average total assets, and (v) a \$0.2 million increase in professional fees.

Net investment income decreased by \$(0.3) million, or (3.7)% to \$9.3 million during the three months ended June 30, 2020 as compared to the same period in 2019, as a result of the \$2.7 million increase in total expenses including incentive fee waiver and income tax provision, partially offset by the \$2.4 million increase in total investment income. Adjusted net investment income⁽¹⁾, which excludes the capital gains incentive fee accrual, increased by \$0.7 million, or 8.1%, to \$9.0 million.

For the three months ended June 30, 2020, the total net realized gain on investments, net of income tax provision on realized gains, was \$0.2 million, as compared to total net realized loss on investments, net of income tax provision on realized losses, of \$(0.4) million for the same period in 2019.

Portfolio and Investment Activities

As of June 30, 2020, the fair value of our investment portfolio totaled \$732.6 million and consisted of 64 active portfolio companies and three portfolio companies that have sold their underlying operations. Our total portfolio investments at fair value were approximately 98.2% of the related cost basis as of June 30, 2020. As of June 30, 2020, 20 portfolio companies' debt investments bore interest at a variable rate, which represented \$210.3 million, or 32.0%, of our debt investment portfolio on a fair value basis, and the remainder of our debt investment portfolio was comprised of fixed rate investments. As of June 30, 2020, our average active portfolio company investment at amortized cost was \$11.6 million, which excludes investments in the three portfolio companies that have sold their underlying operations. The weighted average yield on debt investments was 12.0% as of June 30, 2020. The weighted average yield was computed using the effective interest rates for debt investments at cost as of June 30, 2020, including the accretion of OID and loan origination fees, but excluding investments on non-accrual status, if any.

Second quarter 2020 investment activity included the following new portfolio company investments:

- ECM Industries, LLC a global manufacturer and supplier of electrical products through a wide range of premium brands. Fidus invested \$12.5 million in subordinated debt and common equity.
- Ipro Tech, LLC a provider of end-to-end eDiscovery and information governance software to top law firms, corporations, and specialty service providers. Fidus invested \$2.5 million in first lien debt.

As of June 30, 2020, we had debt investments in one portfolio company on non-accrual status and a debt investment in one portfolio company on PIK-only non-accrual status, which had an aggregate cost and fair value of \$41.6 million and \$21.4 million, respectively.

Liquidity and Capital Resources

As of June 30, 2020, we had \$19.3 million in cash and cash equivalents and \$57.0 million of unused capacity under our senior secured revolving credit facility (the "Credit Facility"). As of June 30, 2020, we had SBA debentures outstanding of \$156.5 million, \$50.0 million outstanding of our 5.875% notes due 2023 (the "2023 Notes"), \$69.0 million outstanding of our 6.000% notes due 2024, \$63.3 million outstanding of our 5.375% notes due 2024 (the "November 2024 Notes" and collectively with the 2023 Notes and February 2024 Notes, the "Public Notes"), and \$43.0 million outstanding under our Credit Facility. As of June 30, 2020, the weighted average interest rate on total debt outstanding was 4.5%.

Subsequent Events

On July 2, 2020, the Company exited its debt investment in Hoonuit, LLC. The Company received payment in full of \$7.3 million on its first lien debt, which includes a prepayment penalty.

On July 24, 2020, we exited our debt and equity investments in Microbiology Research Associates, Inc. We received payment in full of \$9.0 million on our subordinated debt investment. We sold our common equity investment for a realized gain of approximately \$1.4 million.

Third Quarter 2020 Dividend of \$0.30 Per Share Declared

On August 3, 2020 our board of directors declared a regular quarterly dividend of \$0.30 per share payable on September 25, 2020 to stockholders of record as of September 11, 2020.

When declaring dividends, our board of directors reviews estimates of taxable income available for distribution, which differs from consolidated income under generally accepted accounting principles due to (i) changes in unrealized appreciation and depreciation, (ii) temporary and permanent

differences in income and expense recognition, and (iii) the amount of undistributed taxable income carried over from a given year for distribution in the following year. The final determination of 2020 taxable income, as well as the tax attributes for 2020 dividends, will be made after the close of the 2020 tax year. The final tax attributes for 2020 dividends will generally include ordinary taxable income but may also include capital gains, qualified dividends and return of capital.

Fidus has adopted a dividend reinvestment plan (“DRIP”) that provides for reinvestment of dividends on behalf of its stockholders, unless a stockholder elects to receive cash. As a result, when we declare a cash dividend, stockholders who have not “opted out” of the DRIP at least two days prior to the dividend payment date will have their cash dividends automatically reinvested in additional shares of our common stock. Those stockholders whose shares are held by a broker or other financial intermediary may receive dividends in cash by notifying their broker or other financial intermediary of their election.

Second Quarter 2020 Financial Results Conference Call

Management will host a conference call to discuss the operating and financial results at 9:00am ET on Friday, August 7, 2020. To participate in the conference call, please dial (877) 810-3368 approximately 10 minutes prior to the call. International callers should dial (914) 495-8561. Please reference conference ID # 1686206.

A live webcast of the conference call will be available at <http://investor.fidus.com/events-presentations>. Please access the website 15 minutes prior to the start of the call to download and install any necessary audio software.

A telephone replay of the conference call will be available from 12:00pm ET on August 7, 2020 until 11:59pm ET on August 15, 2020 and may be accessed by calling (855) 859-2056 (domestic dial-in) or (404) 537-3406 (international dial-in) and reference conference ID # 1686206. An archived replay of the conference call will also be available in the investor relations section of the Company’s website.

ABOUT FIDUS INVESTMENT CORPORATION

Fidus Investment Corporation provides customized debt and equity financing solutions to lower middle-market companies, which management generally defines as U.S. based companies with revenues between \$10 million and \$150 million. The Company’s investment objective is to provide attractive risk-adjusted returns by generating both current income from debt investments and capital appreciation from equity related investments. Fidus seeks to partner with business owners, management teams and financial sponsors by providing customized financing for change of ownership transactions, recapitalizations, strategic acquisitions, business expansion and other growth initiatives.

Fidus is an externally managed, closed-end, non-diversified management investment company that has elected to be treated as a business development company under the Investment Company Act of 1940, as amended. In addition, for tax purposes, Fidus has elected to be treated as a regulated investment company under Subchapter M of the Internal Revenue Code of 1986, as amended. Fidus was formed in February 2011 to continue and expand the business of Fidus Mezzanine Capital, L.P., which commenced operations in May 2007.

FORWARD-LOOKING STATEMENTS

This press release may contain certain forward-looking statements which are based upon current expectations and are inherently uncertain. Any such statements, other than statements of historical fact, are likely to be affected by other unknowable future events and conditions, including elements of the future that are or are not under the Company’s control and including the impact of COVID-19 and related changes in base interest rates and significant market volatility on our business, our portfolio companies, our industry and the global economy, and that the Company may or may not have considered; accordingly, such statements cannot be guarantees or assurances of any aspect of future performance. Actual developments and results are highly likely to vary materially from these estimates and projections of the future as a result of a number of factors, including those described from time to time in the Company’s filings with the Securities and Exchange Commission. Such statements speak only as of the time when made, and are based on information available to the Company as of the date hereof and are qualified in their entirety by this cautionary statement. The Company undertakes no obligation to update any such statement now or in the future, except as required by applicable law.

FIDUS INVESTMENT CORPORATION
Consolidated Statements of Assets and Liabilities
(in thousands, except shares and per share data)

| | June 30, 2020 (unaudited) | December 31, 2019 |
|---|------------------------------|----------------------|
| ASSETS | | |
| Investments, at fair value: | | |
| Control investments (cost: \$29,591 and \$27,718, respectively) | \$ 21,929 | \$ 21,820 |
| Affiliate investments (cost: \$40,792 and \$56,328, respectively) | 70,566 | 121,555 |
| Non-control/non-affiliate investments (cost: \$675,915 and \$620,453, respectively) | 640,125 | 623,544 |
| Total investments, at fair value (cost: \$746,298 and \$704,499, respectively) | 732,620 | 766,919 |
| Cash and cash equivalents | 19,268 | 15,012 |
| Interest receivable | 8,208 | 6,331 |
| Prepaid expenses and other assets | 1,348 | 1,177 |
| Total assets | \$ 761,444 | \$ 789,439 |
| LIABILITIES | | |
| SBA debentures, net of deferred financing costs | \$ 153,061 | \$ 153,802 |
| Public Notes, net of deferred financing costs | 177,553 | 176,901 |
| Borrowings under Credit Facility, net of deferred financing costs | 41,715 | 23,899 |
| Accrued interest and fees payable | 3,411 | 3,505 |
| Base management fee payable – due to affiliate | 3,193 | 3,334 |

| | | |
|---|-------------------|-------------------|
| Income incentive fee payable, net of incentive fee waiver – due to affiliate | 1,690 | 1,497 |
| Capital gains incentive fee payable – due to affiliate | 3,574 | 12,715 |
| Administration fee payable and other, net – due to affiliate | 415 | 487 |
| Taxes payable | 123 | 547 |
| Accounts payable and other liabilities | 533 | 442 |
| Total liabilities | 385,268 | 377,129 |
| Commitments and contingencies | | |
| NET ASSETS | | |
| Common stock, \$0.001 par value (100,000,000 shares authorized, 24,437,400 and 24,463,119 shares issued and outstanding at June 30, 2020 and December 31, 2019, respectively) | 24 | 24 |
| Additional paid-in capital | 365,793 | 366,061 |
| Total distributable earnings | 10,359 | 46,225 |
| Total net assets | 376,176 | 412,310 |
| Total liabilities and net assets | \$ 761,444 | \$ 789,439 |
| Net asset value per common share | \$ 15.39 | \$ 16.85 |

FIDUS INVESTMENT CORPORATION
Consolidated Statements of Operations (unaudited)
(in thousands, except shares and per share data)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|----------|------------------------------|--------|
| | 2020 | 2019 | 2020 | 2019 |
| Investment Income: | | | | |
| Interest income | | | | |
| Control investments | \$ 449 | \$ 68 | \$ 881 | \$ 350 |
| Affiliate investments | 831 | 1,414 | 1,814 | 2,934 |
| Non-control/non-affiliate investments | 17,559 | 12,365 | 33,611 | 25,815 |
| Total interest income | 18,839 | 13,847 | 36,306 | 29,099 |
| Payment-in-kind interest income | | | | |
| Control investments | 445 | 183 | 870 | 1,420 |
| Affiliate investments | 29 | 85 | 69 | 168 |
| Non-control/non-affiliate investments | 707 | 2,687 | 1,323 | 3,997 |
| Total payment-in-kind interest income | 1,181 | 2,955 | 2,262 | 5,585 |
| Dividend income | | | | |
| Control investments | — | — | — | — |
| Affiliate investments | 1 | 573 | 108 | 941 |
| Non-control/non-affiliate investments | 17 | 58 | 46 | (15) |
| Total dividend income | 18 | 631 | 154 | 926 |
| Fee income | | | | |
| Control investments | — | — | — | 349 |
| Affiliate investments | 66 | — | 66 | 22 |
| Non-control/non-affiliate investments | 175 | 601 | 1,457 | 2,329 |
| Total fee income | 241 | 601 | 1,523 | 2,700 |
| Interest on idle funds and other income | 154 | 34 | 171 | 88 |
| Total investment income | 20,433 | 18,068 | 40,416 | 38,398 |
| Expenses: | | | | |
| Interest and financing expenses | 4,863 | 4,052 | 9,823 | 7,776 |
| Base management fee | 3,193 | 3,016 | 6,465 | 5,887 |
| Incentive fee - income | 2,113 | 1,299 | 3,968 | 3,784 |
| Incentive fee - capital gains | (263) | (1,289) | (9,141) | (934) |
| Administrative service expenses | 364 | 378 | 830 | 777 |
| Professional fees | 654 | 406 | 1,207 | 996 |
| Other general and administrative expenses | 500 | 510 | 835 | 815 |
| Total expenses before income incentive fee waiver | 11,424 | 8,372 | 13,987 | 19,101 |
| Incentive fee waiver - income | (423) | - | (423) | - |
| Total expenses, net of income incentive fee waiver | 11,001 | 8,372 | 13,564 | 19,101 |
| Net investment income before income taxes | 9,432 | 9,696 | 26,852 | 19,297 |
| Income tax provision (benefit) | 141 | 53 | 144 | 55 |

| | | | | |
|---|------------|------------|--------------|------------|
| Net investment income | 9,291 | 9,643 | 26,708 | 19,242 |
| Net realized and unrealized gains (losses) on investments: | | | | |
| Net realized gains (losses): | | | | |
| Control investments | — | — | — | (1,268) |
| Affiliate investments | 87 | (134) | 24,419 | (99) |
| Non-control/non-affiliate investments | 117 | 23 | 7,163 | (335) |
| Total net realized gain (loss) on investments | 204 | (111) | 31,582 | (1,702) |
| Income tax (provision) benefit from realized gains on investments | (14) | (301) | (1,065) | (293) |
| Net change in unrealized appreciation (depreciation): | | | | |
| Control investments | (68) | (64) | (1,764) | 1,573 |
| Affiliate investments | 3,797 | 2,527 | (35,453) | 5,286 |
| Non-control/non-affiliate investments | (5,237) | (8,492) | (38,881) | (9,343) |
| Total net change in unrealized appreciation (depreciation) on investments | (1,508) | (6,029) | (76,098) | (2,484) |
| Net gain (loss) on investments | (1,318) | (6,441) | (45,581) | (4,479) |
| Realized losses on extinguishment of debt | — | — | (125) | (189) |
| Net increase (decrease) in net assets resulting from operations | \$ 7,973 | \$ 3,202 | \$ (18,998) | \$ 14,574 |
| Per common share data: | | | | |
| Net investment income per share-basic and diluted | \$ 0.38 | \$ 0.39 | \$ 1.09 | \$ 0.79 |
| Net increase (decrease) in net assets resulting from operations per share — basic and diluted | \$ 0.33 | \$ 0.13 | \$ (0.78) | \$ 0.60 |
| Dividends declared per share | \$ 0.30 | \$ 0.39 | \$ 0.69 | \$ 0.78 |
| Weighted average number of shares outstanding — basic and diluted | 24,437,400 | 24,463,119 | 24,447,517 | 24,463,119 |

Schedule 1

Supplemental Information Regarding Adjusted Net Investment Income

On a supplemental basis, we provide information relating to adjusted net investment income, which is a non-GAAP measure. This measure is provided in addition to, but not as a substitute for, net investment income. Adjusted net investment income represents net investment income excluding any capital gains incentive fee expense or (reversal) attributable to realized and unrealized gains and losses. The management agreement with our advisor provides that a capital gains incentive fee is determined and paid annually with respect to cumulative realized capital gains (but not unrealized capital gains) to the extent such realized capital gains exceed realized and unrealized losses for such year, less the aggregate amount of any capital gains incentive fees paid in all prior years. In addition, we accrue, but do not pay, a capital gains incentive fee in connection with any unrealized capital appreciation, as appropriate. As such, we believe that adjusted net investment income is a useful indicator of operations exclusive of any capital gains incentive fee expense or (reversal) attributable to realized and unrealized gains and losses. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. The following table provides a reconciliation of net investment income to adjusted net investment income for the three and six months ended June 30, 2020 and 2019.

| | (\$ in thousands) Three Months Ended June 30, (unaudited) | | (\$ in thousands) Six Months Ended June 30, (unaudited) | |
|--|--|----------|--|-----------|
| | 2020 | 2019 | 2020 | 2019 |
| Net investment income | \$ 9,291 | \$ 9,643 | \$ 26,708 | \$ 19,242 |
| Capital gains incentive fee expense (reversal) | (263) | (1,289) | (9,141) | (934) |
| Adjusted net investment income ⁽¹⁾ | \$ 9,028 | \$ 8,354 | \$ 17,567 | \$ 18,308 |

| | (Per share) Three Months Ended June 30, (unaudited) | | (Per share) Six Months Ended June 30, (unaudited) | |
|--|--|---------|--|---------|
| | 2020 | 2019 | 2020 | 2019 |
| Net investment income | \$ 0.38 | \$ 0.39 | \$ 1.09 | \$ 0.79 |
| Capital gains incentive fee expense (reversal) | (0.01) | (0.05) | (0.37) | (0.04) |
| Adjusted net investment income ⁽¹⁾ | \$ 0.37 | \$ 0.34 | \$ 0.72 | \$ 0.75 |

(1) Adjusted net investment income per share amounts are calculated as adjusted net investment income dividend by weighted average shares outstanding for the period. Due to rounding, the sum of net investment income per share and capital gains incentive fee expense (reversal) amounts may not equal the adjusted net investment income per share amount presented here.

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